



## ELECTRICAL & SYSTEMS ADVANCED CONTROL INC.

May 2, 2008

### Projects, Marketing & Operations – Electrical Engineer

ESAC provides turnkey integrated solutions for utilities and industries specializing in SCADA, protection, control and instrumentation. Projects consist of design, development and implementation. System arrangements of PLCs, RTUs, integrated relays/meters, SCADA PC based HMI software, LAN/WAN communications and relational databases.

ESAC leads the electrical industry in innovative power system integrated solutions based on technology, service and value. We seek a professional and meticulous team member to groom for senior management.

---

#### Duties:

1. Develop and maintain a detailed understanding of utility and municipal SCADA focusing on radio/wireless communications leading business development, securing projects and assisting operations for increasing annual sales in this sector.
2. Working with multidiscipline technical team developing project proposals, technical lead and overall implementation ensuring effective operations with resource planning.
3. Perform projects business reports, overall scheduling in cooperation with managers project scheduling, client contract liaison and marketing/sales reports.
4. Staff mentoring, improving business relationships of strategic clients and working with staff achieving an effective and harmonious work environment.
5. Strategic Human Resources (HR) support and knowledge for staffing, employee relations, organizational development and performance/career management.
6. Ensures adherence to and compliance with Quality Policies and ISO procedures.
7. Technically leading and managing projects working with a multidiscipline technical team.

#### Required Qualifications:

1. Electrical professional engineer of Ontario with marketing and operations for project management and technical lead. Ability to translate company strategies into action plans.
  2. Proficient with Microsoft Office, good knowledge of project administration, scheduling, organizing technical staff and effective business practices.
  3. Knowledge of utility protection and SCADA systems including a wide variety of RF systems.
  4. Experience in interpreting business requirements and master planning to develop reports working with senior staff resulting for profitable operations and effective staff contribution.
  5. Excellent technical/business leadership, client administration, speaking and writing skills.
  6. Ability to learn new skills and assume new responsibilities in a team environment.
- 

Position based on Professional Engineers of Ontario, Classification Guide Level B or C. ESAC offers progressive benefits, attractive performance bonuses and continuing education plans. Enjoy leading the professional growth of an innovative company continuously expanding horizons.

Please forward resumes indicating skills and experience including salary history with expectation to Human Resources; [esac.hr@esac.com](mailto:esac.hr@esac.com)

*Systems at Your Fingertips*  
*Integrated Protection, Control and Metering*



151 Meg Drive  
London, Ontario N6E 3Z7

Tel. (519) 686-6722  
Fax. (519) 686-1486